For CXO's Who are looking to Grow Exponentially Yet Systematically!

## **BUSINESS SCALE - UP BOOT CAMP (BSB)**



Businesses are meant to Soar New Heights by Providing Solutions for today's Problems and having a Strategy to Evolve along with the ever-changing Local Trends and yet maintain Global Standards.

Business Scale-Up Bootcamp (BSB) is for CXO's who are looking to Grow Exponentially yet Systematically!

It enables Entrepreneurs to Automate their Business and run it on Auto Pilot Mode by setting up workable systems with Lead Indicators and Lag Indicators and Coach their team towards the ultimate Vision of the Organisation.

### Who can Attend?

- Entrepreneurs who are looking to Scale up Exponentially yet Systematically!
- Run a Fool Proof Business that is Conditioned to Succeed in all Economic Conditions
- Run Business based on Systems through Business Automation Technique
- CXO Level Leaders CEO, COO, CTO, VP & Heads
- Young Entrepreneurs taking Over their Family Business
- First Generation Entrepreneurs / Well Established Entrepreneurs looking for Next Level
- Business Leaders who are Hungry for Entrepreneur Gyan / Insights
- CXOs who are Passionate to Learn New Trends & Practical Insights to Implement in Business.

# **Business in Auto Pilot Mode**





## **Coach Profile**

- Management Expert
- Best Selling Author
- Psychologist
- Philanthropist
- Advisory Board
- Coaching & Training

The insights and knowledge shared are coming to you from a rich R&D of 15+ Years and a wide Exposure of Coaching 125+ Categories and Segments of Companies across different Countries!

# 100 HACKS

## FOR BUSINESS GROWTH

Practical Tools for Entrepreneurs and CXOs to Accelerate Fast Track Growth



JAMES VINEETH

100 Hacks for Business Growth

BUSINESS COACH | LEADERSHIP EXPERT | KEYNOTE SPEAKER

n this highly anticipated sequel 100 Hacks for Business Growth, James Vineeth shares practical tools for Entrepreneurs and CXOs to Accelerate Fast Track Browth in their Organizations.

The Growth Hacks provided are easy to understand and practical enough to implement and Build a Great Business. James has put the best of his exposure indipresented proven methods that have yielded results in his Business coaching Practice.

Vithin the pages of 100 Hacks for Business Growth, you will gain Wisdom sights including R.P.R.M., Believe in Auto-Pilot Mode, Identify Limiting Patterns, 'urpose of Existence, Gamify Your Business, Make your Website Your Front Office, LeGroMa, Holistic Goals for Everyone – The 7F, Fail Royally and The Two bools for CXOs.

his book is more of a Best Friend for Entrepreneurs and CXOs. It has incredible noughts and concepts that can be reflected, reviewed and recollected time and gain!

ames Vineeth is a renowned Business Coach, Author and Philanthropist. He baches Entrepreneurs and CXOs on Scaling-Up, Visionary Leadership, Building ocial Influence, High Ticket Sales, Personal Excellence, Growth Hacking & Self lastery through practical tools from Management, Psychology and his own lisdom Insights Evolved from a Rich R&D of 15+ Years and a wide Exposure of oaching in 125+ Categories and Segments of Companies across different ountries!

eople love to attend his workshops because it is simple enough to practice and sep enough to produce results. He connects so well with the audience and elivers high impact and action driven Power Talks.

nrough his Sessions and Workshops, James has trained and Coached Lakhs of sople on Mastering the aspects of Growing to the Next Level. His Purpose and ission in life is to not only help everyone to Dream; But to help them follow their reams!

s Vineeth





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## What We Bring?

- 125+ Business Categories
- 10000+ Performance Accelerated
- New **All Time HIGH** Records Created
- Potentials Unleashed
   New Talents and Capacities Learnt

\*Strategize, Implement, Learn, Coach, Repeat



## **Categories**

Software

Hospitality

Moulding

· Retails

**E** Commerce

· Textile

**Pumps** 

· Tool & Die

· Technical **Products** 

Transport

**Electricals** 

Trading

· Events

**Electronics** 

Jewellery

· Power **Solutions** 

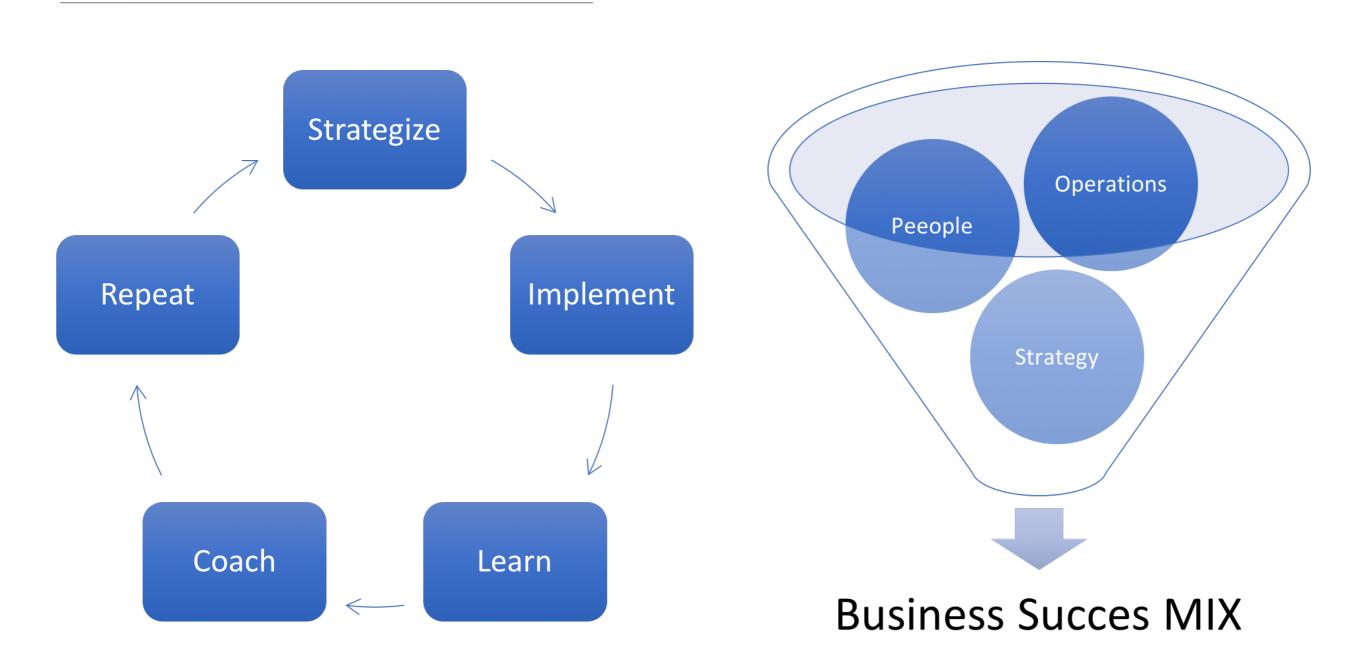
Casting

Construction

Machinery



## **Execution Mode**



# Firefighting Mode vs Auto Pilot Mode

Firefighting Model	Automated Model	
You Drive Everything	System Drives Everything	
Decision Making is Slow	Pre-Automated IFs, BUTs, YES & NOs	
Breakdown Brings down the Morale	Learning from Mistakes is Cultured!	
Constant being Nagged	Only Monitoring is Needed	
YOU are IN the Process – Overwhelmed	YOU are ON the Process - Effortless	
People are Self Centred	People are Mission Cantered (Purpose)	
Numbers = Win or Loose	Numbers = Analysis & Action	• • • ÷ • • • • • • • • • • • • • • • •
Lack of Direction	VISION Drives the Organization!	

#### PHASE - 1

#### **Vision Building / Re Visiting**

Running a Business that is Driven by the Vision

#### PHASE - 2

Personality Analysis – Psychometrics in line with your Growth Patterns vs Limiting Patterns How Personality Types and Businesses can go hand in hand

#### PHASE - 3

**SWOT** for CEO SWOT for Business

#### PHASE - 4

The Hedgehog Concept (The PSM Drill)
Sweet Spot of Life – CEO
Sweet Spot of Growth – Company



#### PHASE - 5

#### **Entrepreneur Insights**

(Quick Practical Business Gyan – Simple and Powerful)
POSD CORB & SMART Goals
ERP, CRM, ISO Systems, 5s Overviews.

#### PHASE - 6

#### **Getting your Numbers Right!**

Taking Stock of the Current Numbers Setting up Benchmark Numbers

#### PHASE - 7

Purpose of Existence - Solving the Problems in your Market & Problems for your Prospects!

- -Product Line
- -Market Share
- -New Initiatives
- -Pipeline Products / Services



#### PHASE - 8

#### **HR Automation Systems**

- -Hiring
- -Firing
- -KPI
- -The Great Incentive Plan
- -Gamification
- -Core Team
- -Career Ladder Chart
- -Do what you do the BEST HIRE / DELEGATE / OUTSOURCE the Rest

#### PHASE - 9

The HEART of your Business – CORE VALUES Your Organization's Culture & Climate is defined by your Core Values.

#### **PHASE - 10**

#### **Marketing Automation**

- -Sales
- -Inquiry
- -Promotional Budget
- -Reviews and Costing



#### **PHASE - 11**

#### **Finance Automation Systems**

- -Cost Metrics
- -Annual Budgeting
- -P&L Practical / Understandable View
- -Hot Product
- -Premium Service
- -Mandatory Financial Ratios

#### **PHASE - 12**

#### **Business Process Automation**

- -Production Systems
- -Service Systems
- -Operational Systems
- -SOPs Overview and Crafting of V1.0

#### **PHASE - 13**

#### **Business Mix & Expansion**

- -Exploration into Mix of B2B & B2C Models
- -Own Expansion
- -Franchise Expansion



#### **PHASE - 14**

Pre-Automated Templates for all Departments
HR – Offer Letter, KPI, Contract, Memos, Etc
Marketing – Promotions, Brand Colors, Themes,
Content, Etc
Finance – P&L, Expenses by Category, Income by
Service / Product, Etc

#### **PHASE – 15**

Pre-Automated Routines & Templates for Meetings Stand Up / Weekly / Monthly / Quarterly Meetings Meeting with Pre-Requisites, MoM, Action Items and Review Mechanisms

#### **PHASE - 16**

#### The CEO Life Style

- -Health
- -Energy
- -Power Dressing
- -Life Goals
- -Purpose



## **Dates & Venue**

30th & 31st August (Fri & Sat) Vivanta by Taj, Coimbatore

**Program Itinerary** 

**Day - 1** 

Friday:

BSB is Scheduled from 9 AM until 6 PM

**Day - 2** 

Saturday:

BSB is Scheduled from 9 AM until 6 PM

Reserve your Spot and Start Skyrocketing your Business:

Tickets Available at:

https://www.jamesvineeth.com/bsbcbe



## Vision 2035



 Empower 1 Lakh CXOs to Scale-Up and Run their Business in Auto Pilot Mode

 Transform 1 Million Leaders through Masterclass and Special Programs

Impact 10 Million Lives through Digital Medium

## **Pricing Policy**

The Business Scale-Up Bootcamp is aimed at Empowering CXOs and Businesses and thus Contribute for Nation Building. Therefore the Pricing systems are designed in a way more CXOs can benefit by attending Individually or Collectively and Transform their Organization.

### **BSB**

Actual Cost: INR 40000

Special Cost: INR 15000

\*Special Early Bird for first 25 Seats or 10th August whichever is earlier.

#### **Game Changer for the Management**

Business Partners & CXOs are Encouraged to attend this Program together for fast paced implementation of the Learning.

\*Limited Seats. 50 Pax Only. Happens once in 6 Months Only. Hurry!

**Register NOW** 

## Thank You!

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### **James Vineeth**









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3 Months Hand Holding, 50+ Docs for Templates, Intense Execution Road Map. Membership in Fast Growing BSB Graduates Community for Networking, Learning and Collaborations!

## Click Here to Register NOW